

2023-24 CORE PRODUCTS

SPOT PURCHASING INFO

Last Updated: November 2, 2023 **sales@mainstemmalt.com**

We've distilled 8 years of conservation and malt innovations work into our core malts. Each supports premium crop opportunities for conservation-minded family farms and celebrates a fully traceable supply chain. Ongoing innovations work will continue to redefine this lineup.

PRODUCT	DESCRIPTION	CURRENT BLEND	GRAIN SOURCING REGION	FARM SUSTAINABILITY PERKS	BASE SPOT PRICE (\$/LB)	Availability
Cascadia Pale	Bold and flavorful pale barley malts, blended after single- variety malting. Targeting 2.0- 2.4L	Genie	WA, OR, ID	Family Farmed; Salmon-Safe; Dry Farmed; Direct Seeded; Promotes Crop Rotation	\$0.85	Ask about availability!
Cascadia Pilsner	Crisp, clean, low protein Pilsner barley malt. Targeting 1.6-2.0L	Genie	WA, OR, ID	Family Farmed; Salmon-Safe; Dry Farmed; Direct Seeded; Promotes Crop Rotation	\$0.85	Ask about availability!
Cascadia Alder Smoke**	Our Cascadia Pale malt, cold smoked on alder post-kiln. Targeting 5-8ppm phenol.	Genie; Oregon Promise; Buzz	WA, OR, ID	Family Farmed; Salmon-Safe; Dry Farmed; Direct Seeded; Promotes Crop Rotation	\$1.14	Limited; Smoked to Order

GENERAL INFORMATION:

- 1) Malting Location: We're malting all of these products at Montana Craft Malt in sunny Butte, Montana.
- 2) Weights: Malts are all 50#/bag. 40 bags/pallet max for a single product. 44 bags/pallet max for mixed pallets.
- 3) Freight: Freight is FOB maltings (Butte, MT). We're happy to quote you rates in the formats/volumes you'll need.
- 4) Availability: We aim to maintain enough grain/malt to quickly serve spot orders, but it's first come first served.

DISCOUNT TERMS:

- 1) **Volume Discount**: Based on total purchasing in a single spot order.
- 2) Packaging Discount: In addition to Volume Discount and discounted as packaged.

VOLUME DISCOUNTS				
2 Tons	-\$0.04			
3 Tons	-\$0.05			
5 Tons	-\$0.06			
8+ Tons	-\$0.07			

PACKAGING DISCOUNTS				
Super Sack	-\$0.02			
Silo Fill	-\$0.04			

SINGLE ORIGIN SMALL BATCH FAMILY FARMS CONSERVATION

Reach out with questions or to start an order: sales@mainstemmalt.com
Get up-to-date sales information: MainstemMalt.com/malt-sales

MAINSTEMMALT.COM @MAINSTEMMALT #MADEWITHMAINSTEM #GRAINLIKEGRAPES #MALTTHATMATTERS







